



**The use and exchange of  
*Biological Control Agents*  
for food and agriculture**

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## International Biocontrol Manufacturers Association (IBMA)

- Worldwide association of Producers (and distributors) of Biological Control Agents
- Since 1995
- 180 members
- 4 divisions:
  - **Invertebrate Biological Control Agents (IBCA's)**
  - Microbials
  - Semiochemicals
  - Natural & Biochemical Products

## Biological Control

*The use of an organism (natural enemy: parasite, predator or pathogen) to reduce the population density of another organism (pest, disease)*

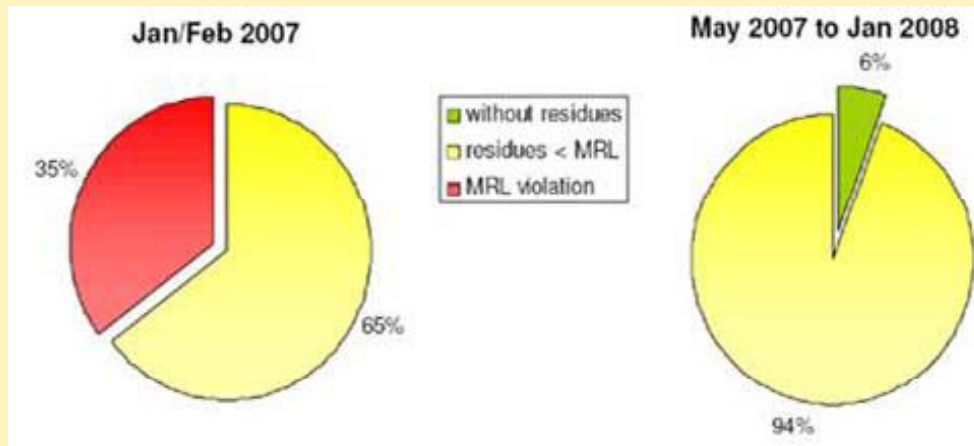
- Safe alternative for chemical pest control
- Common practice in agriculture since 1920 (citrus)
- In greenhouse industry since 1967 (vegetables)
- Cornerstone of Integrated Pest Management (IPM) systems
- Increasing importance for assuring production of safe food
  - Market driven
  - Also low income countries



## Biocontrol increasingly important

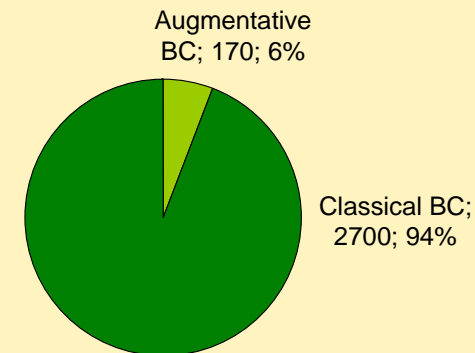
Market drivers:

- food safety,
  - pesticide resistance,
  - yield and quality increase,
  - reduction of available pesticides
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- Example: green revolution in Spain:



## Types of uses

- Classical biological control
  - Introduction of BC organism in an area with the aim to reproduce and spread (outdoor)
  - Public institutes
- Augmentative biological control
  - Introduction of BC organisms not aimed to establish, only for duration of crop cycle (greenhouses and some outdoor crops)
  - Private industry



## Process of product development

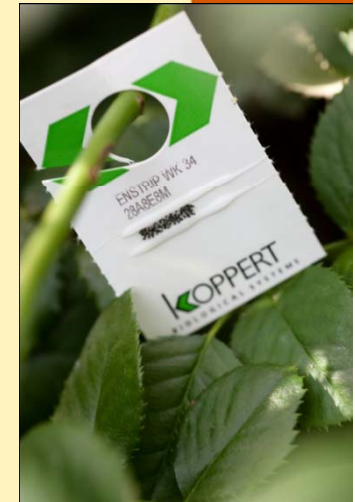
- Field survey in different source countries of pest
- Collection and export of specimen (insects live very short!)
- Identification of specimen
- Set up lab culture
- Research on biological parameters
- Evaluation of candidate -> go/ no-go
- Risk assessment – IPPC phytosanitary requirements
- Field research
- Evaluation of candidate -> go/ no-go
- Development of an economically feasible mass-rearing system
- Development of product

### Total process:

5-10 years,

€ 2 – 8 million

Decreasing success ratio



## Degree of development

### Classical BC:

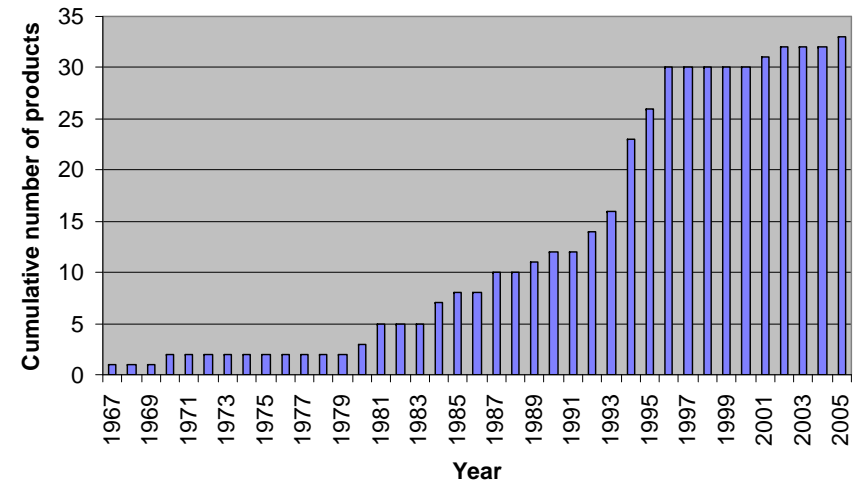
- Field crops, low value
- 7000 introductions, 2700 species

### Augmentative BC:

- Mainly greenhouse vegetables, ornamentals growing
- 25 species > 90% market
- Small sector: 50 producers, 90% less than 20 employees
- Low income:  $\pm 150$  million € (225 million US\$)

(Pesticides: 25 billion €, insecticides: 6,25 billion €)

- Low profitability: 0-5%, total < 15 million US\$
- No modifications, no IPR's



## Holders and users

### Classical BC

- Research by (inter)national research institutes
- Research paid by government or development agency
- Development of rearing by research institutes or centralised institutes (cooperations)
- Releases made in public domain, no profit

### Augmentative BC

- Research by local research institutes or private companies
- Research paid by private company
- Development of rearing and product by private companies (or cooperations)
- Sales to growers (profits)
- Organisms unprotected by IPR's



## Types of genetic diversity

### Wild or improved?

- **No genetic modification or improvement**
- **Inter-specific, sometimes specific strains**

### Native or exotic?

- **Tendency towards native species**
  - Result of CBD
  - Increasing regulation: ISPM 3
- **Increasing need for exotics.**
  - Increasing introduction of alien crops and pests, threatening existing IPM programs
  - Native species not always sufficient
  - Rapid solution required
  - Smooth access for research important

## Global exchange

### Number and frequency of exchanges

- Highest number of exchanges in early stage
  - Organisms collected in situ
  - Export of preserved specimen for taxonomic purposes
  - Export of live specimen once before or after basic research
  - Only small proportion becomes product
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- Often multiple source countries
  - 'Accidental' introductions
  - Importance of cross-border exchange will increase in future

### Direction of flows

- High-income countries both provider and user
- Low-income countries more provider than user

## Modalities for exchange

- Living material -> practical constraints
- Exchange via networks between scientists
- Established customary practices: sharing results, joint publications
- Increasing national regulation: export permits, export rules
- No IPR's: Genetic resources free for use

## Other issues for exchange of BC agents

### Sanitary and environmental impact legislations: ISPM 3:

- Import and release increasingly regulated
- Certification
- Risk Assessment
- Costs for research increased
- Time for developing product increased
- Secondary effect: regulation of courier services

## Summary Biological Control

- **Resources not continually extracted** from Nature. Organism remains available in its natural environment to all possible users.
- **No Intellectual Property Rights** on natural enemies.
  - No patents on natural enemies:
  - Anybody can start mass-rearing the same organism for the same purpose.
- **The results of research become immediately public knowledge**
- **Societal benefits for all**
  - Assuring production of safe and healthy food
  - Minimising pesticide impact on environment and people
- **Monetary benefits for industry are low**

## Key Concerns

### 1. Access is limited

- Threat for existing biocontrol programs in case of a new *exotic invasive pest*

### 2. Costs of access too high:

- Permitting process might be more costly than the total benefits.
- No IPR's on beneficial insects and mites. Copying by other producers.

### 3. Administrative burden of sharing benefits based on profit too high

- Many different contracts with small market share

## ABS for Biological Control

- Collaboration with local research institutes for collecting, basic research (already in place)
- In case an effective beneficial insects or mite has been found, make the knowledge and organisms available to the farmers and researchers of the country of origin (already in place)
- Facilitate collecting of beneficial insects and mites for biological control:
  - Easy access and fast permitting procedures
- Exempt beneficial insects and mites from Monetary Benefit Sharing, on the condition that they are not patented.

## Statement

*If we share our pests, then we should also share the biological control agents against these pests.*



## References

- *Submission of views on the terms of references by IOBC, ICIPE and IBMA at the Windhoek, Namibia meeting in December 2008. See minutes p. 109.*
- *Position paper IBMA Invertebrates 2009*
- *Cock et al., 2009. Background study paper 47 FAO*
- *Cock et al., 2010. Do new Access and Benefit Sharing procedures under the Convention on Biological Diversity threaten the future of Biological Control. BioControl 55(2): 199-218*
- [www.ibma-global.com](http://www.ibma-global.com)

*Thank you*